



AGREEMENT MADE BETWEEN

WCCO-TV

CONTRACT NO. REV.

1141-54032-1

DATE PRINTED 10/19/12

90 SOUTH ELEVENTH STREET, . MINNEAPOLIS MN 55403-2450
AND

WCCO-TV

PAGE

27783 AGENCY (OR SERVICE) ACTING AS AGENT FOR 78295 ADVERTISER (OR AGENCY AND ADVERTISER) Cancellation Notice CROSSROADS MEDIA AMERICANS FOR JOB SECURITY NAME Required 66 Canal Center Plz Ste 555 107 S West St PMB 551 AND Announcement 28 days ADDRESS VA 22314-1576 Alexandria Alexandria VA 22314-2824 prior notice USA USA CONTACT STEPHANIE MARONEY PRODUCT141/AMER FOR JOB SECURITY EST LOCAL AGENCY EST. NO. Nicole Roy Pol PRODUCT

NATIONAL SALESPERSON

BROADCAST SCHEDULE STARTING 10/23/12 AND ENDING 11/01/12 NO. WEEKS:

2

CBS Television Stations Standard Terms and Conditions for advertising shall apply.

NOND/SCRIMINATION POLICY: CBS Television Stations and its Stations do not discriminate in advertising contracts on the basis of race or ethnicity, and will not accept any advertising which is intended to discriminate on the basis of race or ethnicity. Advertiser represents and warrants that it is not purchasing time from CBS Television Stations or its Stations that is intended to discriminate on the basis of race or

iteM	DAYS	SPO1S PWK.	TI FROM	ME TO	LENĞIH	EFFECTIVE DATES	PROGRAMS	TOTAL BDCST.	UNIT RATE	TÖTAL VALUE(1)
11510	57110		11.5							,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
1	00101	2	04:58A	05:58A	30s	10/24/12-10/26/12	SUNRISE THIS MORNING	2	500.00	1000.00
2	01010	2	04:58A	05:58A	30s	10/30/12-11/01/12	SUNRISE THIS MORNING	2	500.00	1000.00
3	01010	2	05:58A	07:00A	30\$	10/23/12-10/25/12	THIS MORNING	2	1300.00	2600.00
4	10100	2	05:58A	07:00A	305	10/29/12-10/31/12	THIS MORNING	2	1300.00	2600.00
5	00101	2	07:00A	09:00A	30s	10/24/12-10/26/12	CBS THIS MORNING	2	750.00	1500.00
б	01010	2	07:00A	09:00A	30s	10/30/12-11/01/12	CBS THIS MORNING	2	750.00	1500.00
7	00101	2	09:58A	11:00A	305	10/24/12-10/26/12	PRICE IS RIGHT	2	1000.00	2000.00
θ	01010	2	09:58A	11:00A	3 0S	10/30/12-11/01/12	PRICE IS RIGHT	2	1000.00	2000.00
9	01010	2	10:58A	12:01P	30s	10/23/12-10/25/12	YOUNG & THE RESTLESS	2	700.00	1400.00
10	10100	2	10:58A	12:01P	30S	10/29/12-10/31/12	YOUNG & THE RESTLESS	2	700.00	1400.00
11	00101	2	11:50A	12:30P	30s	10/24/12-10/26/12	NOON NEWS	2	1200,00	2400.00
12	01010	2	11:58A	12:30P	30s	10/30/12-11/01/12	NOON NEWS	2	1200.00	2400.00
13	00101	2	02:58P	03:572	30\$	10/24/12-10/26/12	DR. PHIL	2	750.00	1500.00
14	01010	2	02:58P	03:57P	30s	10/30/12-11/01/12	DR. PHIL	2	750.00	1500.00

(1) Less Agency commission of 15% Except on Non-Commissionable Amounts. Conditions on the leverse of this page and any attachments hereto are an integral part of this Agreement. If this contract is with an Advertiser, reterences to Agency apply to Advertiser, except no commission will be allowed an Advertiser



SALESPERSON



AGREEMENT MADE BETWEEN

WCCO-TV

CONTRACT NO. REV. 1141-54032-1

DATE PRINTED 10/19/12

A count of property conducts with the

90 SOUTH ELEVENTH STREET, . MINNEAPOLIS MN 55403-2450

NO. WEEKS:

2

WCCO-TV

AND PAGE 27783 ADVERTISER (OR AGENCY AND ADVERTISER) AGENCY (OR SERVICE) ACTING AS AGENT FOR 78295 **Cancellation Notice** CROSSROADS MEDIA AMERICANS FOR JOB SECURITY NAME Required 66 Canal Center Plz Ste 555 107 S West St PMB 551 ANO Announcement 28 days **ADDRESS** VA 22314-1576 Alexandria Alexandria VA 22314-2824 prior notice USA USA CONTACT STEPHANIE MARONEY PRODUCT141/AMER FOR JOB SECURITY EST AGENCY EST. NO. PRODUCT 1300 LOCAL Nicole Roy Pol SALESPERSON NATIONAL

CBS Television Stations Standard Terms and Conditions for advertising shall apply.

BROADCAST SCHEDULE STARTING 10/23/12 AND ENDING 11/01/12

NONDISCRIMINATION POLICY: CBS Television Stations and its Stations do not discriminate in advortising contracts on the basis of race or othnicity, and will not accept any advertising which is intended to discriminate on the basis of race or ethnicity. Advertiser represents and warrants that it is not purchasing timo from CBS Television Stations or its Stations that is intended to discriminate on the basis of race or

-ethnicity		CDOTO	TII	ME			-	TOTAL		
ITEM	DAYS	SPOTS. PWK	FROM	TO	LENGTH	EFFECTIVE DATES	PROGRAMS	BDCST.	UNIT FIATE	TOTAL VALUE(1)
15	01010	2	03:57P	05:00P	30s	10/23/12-10/25/12	ELLEN DEGENERES	2	1000.00	2000.00
16	10110	3	03:57P	05:00P	30\$	10/29/12-11/01/12	ellen degeneres	3	1000.00	3000.00
17	00101	2	04:59P	05:30P	30s	10/24/12-10/26/12	M-F SPM NEWS	2	2500.00	5000.00
18	01010	2	04:59P	05:30P	308	10/30/12-11/01/12	M-F 5PM NEWS	2	2500.00	5000.00
19	Th	1	. 05:30P	05:58P	30s	10/25/12-10/25/12	CBS EVENING NEWS	1:	4500.00	4500.00
20	10100	2	05:30₽	05:58P	30s	10/29/12-10/31/12	CBS EVENING NEWS	2	4500.00	9000.00
21	F	1	05:59P	06:30P	308	10/26/12-10/26/12	M-F 6PM NEWS	1	4000.00	4000.00
22	01010	2	05:59P	06:30P	30s	10/30/12-11/01/12	M-F 6PM NEWS	2	4000.00	8000.00
23	01010	2	06:27P	07:00P	3 0s	10/23/12-10/25/12	WHEEL OF FORTUNE	2	6000.00	12000.00
24	М	1	06:27P	07:00P	30s	10/29/12-10/29/12	WHEEL OF FORTUNE	1	6000.00	6000.00
25	00101.0	2	10:00F	10:35P	30s	10/24/12-10/26/12	LATE NEWS M-F/SU	2	4200.00	8400.00
26	10100.0	2	10:00P	10:35P	30s	10/29/12-10/31/12	LATE NEWS N-F/SU	2	4200.00	8400.00
27	т	1	06:58P	08:00P	30s	10/23/12-10/23/12	NAVÝ NCIS	1	10000.00	10000.00
28	Т	1	09:00P	10:00P	30s	10/30/12-10/30/12	VEGAS	1	6500.00	6500.00
29	W	1	06:58P	07:58P	30\$	10/24/12-10/24/12	SURVIVOR XXV: PHILIPPINES	1	5500.00	5500.00
30	W	1	09:00P	10:00P	305	10/31/12-10/31/12	CSI:CRIME SCENE	1	6500.00	6500.00

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BROADCAST SCHEDULE STARTING 10/23/12 AND ENDING 11/01/12

TIME

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WCCO-TV DATE PRINTED 10/19/12

2

90 SOUTH ELEVENTH STREET, . MINNEAPOLIS MN 55403-2450

WCCO-TV

TOTAL

PAGE AND AGENCY (OR SERVICE) ACTING AS AGENT FOR 78295 ADVERTISER (OR AGENCY AND ADVERTISER) 27783 **Cancellation Notice** AMERICANS FOR JOB SECURITY CROSSROADS MEDIA NAME Required 66 Canal Center Plz Ste 555 107 S West St PMB 551 AND Announcement 28 days **ADDRESS** VA 22314-1576 VA 22314-2824 Alexandria Alexandria prior notice USA USA STEPHANIE MARONEY PRODUCT141/AMER FOR JOB SECURITY EST CONTACT AGENCY EST. NO. PRODUCT 1300 LOCAL Nicole Roy Pol SALESPERSON 1251 NATIONAL SALESPERSON

CBS Television Stations Standard Terms and Conditions for advertising shall apply. NONDISCRIMINATION POLICY: CBS Television Stations and its Stations do not discriminate in advertising contracts on the basis of race or ethnicity, and will not accept any advertising which is intended to discriminate on the basis of race or ethnicity. Advertiser represents and warrants that it is not purchasing time from CBS Television Stations or its Stations that is intended to discriminate on the basis of race or

NO. WEEKS:

	DAYS	SPOTS PWK.	FROM	ME TO	LENGTH	EFFEÇTIVE DATES	PROGRAMS	TOTAL BDÇST,	UNIT PATE	TOTAL VALUE(1)
ITEM	UATS	F VVA.	FROM	10	ENGIII	ETTEGITYE DATES	THOUTHING			
		i								
31	F	1	08:00P	09:002	30S	10/26/12-10/26/12	CSI: NY	1	4000.00	4000.00
32	F	1	09:00P	10:00P	30\$	10/26/12-10/26/12	BLUE BLOODS	1	5500.00	5500,00
33	Sa	1	07:57A	A00:00	305	10/27/12-10/27/12	SAT 8AM NEWS	1	700.00	700.00
34	Sa	1	D7:58P	08:58P	305	10/27/12-10/27/12	CRIME TIME SATURDAY	1	2200.00	2200.00
35	Sa	1	10:00P	10:35P	30s	10/27/12-10/27/12	LATE NEWS SAT	1	2600.00	2600.00
36	Su	1	07:58A	09:30A	305	10/28/12-10/28/12	CBS SUNDAY MORNING	1	2100.00	2100.00
37	Su	1	09:58A	11:30A	305	10/28/12-10/28/12	WCCO SUNDAY MORNING NEWS	1	1200.00	1200.00
38	Su	1	05:58P	07:00P	305	10/28/12-10/28/12	SIXTY MINUTES SUNDAY	1	10000.00	10000.00
39	Şu	1	10:35P	11:05P	305	10/28/12-10/28/12	WCCO 4 NEWS AT 10:30 Total Contract:	1 63	1	1300.00 158200.00
					Otr 4	<u>Oct</u> 1-12 93400.00		GF	<u>Total</u> 158200.00 <u>AND TOTAL</u> 158200.00	

(1) Less Agency commission of 15% Exception Non-Commissionable Amounts. Conditions on the reverse of this page and any attachments hereto are an integral part of this Agreement. If this contract is with an Advertiser, references to Agency apply to Advertiser, except no commission will be allowed an Advertiser.